

UNITED WAY OF PASCO COUNTY, INC. FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

UNITED WAY OF PASCO COUNTY, INC.

FINANCIAL STATEMENTS

JUNE 30, 2021 AND 2020

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REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

The Board of Directors United Way of Pasco County, Inc. Land O' Lakes, Florida

We have audited the accompanying financial statements of United Way of Pasco County, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of Pasco County, Inc. as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of allocations on page 29 is presented for purposes of additional analysis and is not a required part of the financial statements. The accompanying schedule of expenditures of federal awards on page 21, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 5, 2021, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

Reeder & Associates, PA

Certified Public Accountants November 5, 2021

UNITED WAY PASCO COUNTY STATEMENTS OF FINANCIAL POSITION JUNE 30, 2021 AND 2020

ASSETS

	2021	2020
Current Assets Cash and cash equivalents Investments Pledges receivable, net of allowance for uncollectible pledges of \$64,736 and \$68,891, respectively Grants receivable Prepaid expenses	\$ 231,011 1,726,405 680,398 26,516 340	\$ 508,451 1,360,970 360,121 84,167 13,444
Total Current Assets	2,664,670	2,327,153
Investments Property and equipment, net	420,765 203,014	323,127 210,283
Total Assets	\$ 3,288,449	\$ 2,860,563
LIABILITIES AND NET ASSETS		
Current Liabilities Accounts payable and accrued liabilities Deferred grant revenue Paycheck Protection Program loan Allocations payable to partner agencies Special community impact allocations payable Designated contributions payable Total Liabilities	\$ 26,597 - - 148,000 - 7,338 181,935	\$ 9,880 289,747 79,200 250,000 36,590 19,745 685,162
Net Assets		
Without donor restrictions: Undesignated Invested in property and equipment Board designated for operating reserve Board designated for endowment Total Net Assets Without Donor Restrictions	1,485,174 203,014 855,611 420,765 2,964,564	657,852 210,283 855,611 323,127 2,046,873
With donor restrictions:		
Purpose restrictions	141,950	128,528
Total Net Assets	3,106,514	2,175,401
Total Liabilities and Net Assets	\$ 3,288,449	\$ 2,860,563

UNITED WAY PASCO COUNTY, INC. STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

	2021	2020
Changes in Net Assets Without Donor Restrictions		
REVENUE AND SUPPORT		
Contributions	# 4 004 000	A. 4.050.070
Total amount raised	\$ 1,221,209	\$ 1,056,672
Less: estimated collection loss	(104,041)	(68,981)
Less: amounts designated by donors for	(40.570)	(20.440)
specific organizations	(13,578)	(20,448)
Total Contributions	1,103,590	967,243
Other Revenues and Support		
Federal grant revenues	2,102,550	550,756
Other grants and contracts	343,592	217,190
Other cash contributions	4,823	1,593
In-kind revenue	-	11,500
Miscellaneous income	38,819	4,289
Total Other Revenue and Support	2,489,784	785,328
Net assets released from restrictions	89,399	175,405
Total Revenue and Support Without Donor Restrictions	3,682,773	1,927,976
EXPENSES		
Community Impact Programs		
Community impact	2,598,347	1,846,945
Prosperity campaign	109,168	102,563
Information and referral	113,862	81,969
Total Program Services	2,821,377	2,031,477
Support Services		
General and Administrative	239,396	202,586
Resource development	167,382	157,724
Total Support Services	406,778	360,310
Total Expenses	3,228,155	2,391,787
Increase (Decrease) in Net Assets Before Other Changes	454,618	(463,811)
Other Changes		
Investment return, net of expenses	463,073	45,189
Changes in Net Assets Without Donor Restrictions	917,691	(418,622)

UNITED WAY PASCO COUNTY, INC. STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS (continued) FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

	2021	2020
Changes in Net Assets With Donor Restrictions		
Contributions	102,821	177,945
Net assets released from restrictions	(89,399)	(175,405)
Changes in Net Assets With Donor Restrictions	13,422	2,540
Increase (decrease) in Net Assets	931,113	(416,082)
Net Assets, beginning of year	2,175,401	2,591,483
Net Assets, end of year	\$ 3,106,514	\$ 2,175,401

UNITED WAY OF PASCO COUNTY, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2021

	Program Services					Support Services							
	Comm	•		osperity ampaign		ormation I Referral	Total Program Services	1	neral and Admin- strative		esource evelop- ment	Total Support Services	Total
Salaries and wages Payroll taxes Employee benefits	. 6	5,518 5,041 5,756	\$	49,377 3,950 9,648	\$	11,618 929 2,270	\$ 136,513 10,920 26,674	\$	81,327 6,506 15,891	\$	72,612 6,677 14,187	\$ 153,939 13,183 30,078	\$ 290,452 24,103 56,752
Total salaries and related expenses	96	5,315		62,975		14,817	174,107		103,724		93,476	197,200	371,307
Base allocations Operation Feed Pasco County meals	572 1,827	2,000		-		-	572,000 1,827,616		-		-	-	572,000 1,827,616
Emergency assistance	49	,232		-		-	49,232		-		-	-	49,232
Energy neighbor fund allocations Fighting Human Trafficking assistance		,650 3,204		-		-	11,650 8,204		-		-	-	11,650 8,204
Disaster flood relief assistance Contract services		662 -		19,114		99,045	662 118,159		76,834		-	76,834	662 194,993
Printing and postage Travel and meetings		412		2,172 8,345		-	2,172 8,757		1,484		39,822 472	39,822 1,956	41,994 10,713
Professional fees Office supplies		134		2,745		-	2,879		13,750 3,718		- 50	13,750 3,768	13,750 6,647
Telephone and utilities Minor equipment costs	1	,720 ,227		3,086 5,415		-	7,806 6,642		5,083 11,149		5,265 14,063	10,348 25,212	18,154 31,854
Insurance Occupancy expense	1	,144 ,737		2,709 1,011		-	6,853 2,748		5,100 1,500		3,984 1,542	9,084 3,042	15,937 5,790
Payments to affiliates Meetings and seminars	20),294 -		-		-	20,294		1,125 2,380		1,130 -	2,255 2,380	22,549 2,380
Dues and subscriptions Pledge processing expense		-		-		-	-		5,073 -		- 6,554	5,073 6,554	5,073 6,554
Volunteer recognition Bank and merchant fees		-		1,596 -		-	1,596 		- 1,000		- 1,024	2,024	1,596 2,024
Total expenses before						_							
interest and depreciation	2,598	3,347		109,168		113,862	2,821,377		231,920		167,382	399,302	 3,220,679
Interest Depreciation		-		- -		-			207 7,269		- -	207 7,269	207 7,269
Total expenses	\$ 2,598	3,347	\$	109,168	\$	113,862	\$2,821,377	\$	239,396	\$	167,382	\$ 406,778	\$ 3,228,155

UNITED WAY OF PASCO COUNTY, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2020

	Program Services				s			
	Community Impact	Prosperity Campaign	Information and Referral	Total Program Services	General and Admin- istrative	Resource Develop- ment	Total Support Services	Total
Salaries and wages	\$ 102,488	\$ 31,655	\$ 11,375	\$ 145,518	\$ 107,453	\$ 70,141	\$ 177,594	\$ 323,112
Payroll taxes	8,076	2,494	896	11,466	8,467	5,558	14,025	25,491
Employee benefits	18,969	5,928	2,371	27,268	19,561	12,448	32,009	59,277
Total salaries and related								
expenses	129,533	40,077	14,642	184,252	135,481	88,147	223,628	407,880
Base allocations	1,000,000	-	-	1,000,000	-	-	-	1,000,000
Operation Feed Pasco County grants	342,504	-	-	342,504	-	-	-	342,504
Emergency assistance	251,028	-	-	251,028	-	-	-	251,028
Energy neighbor fund allocations	53,069	-	-	53,069	-	-	-	53,069
Disaster flood relief assistance	13,889	-	-	13,889	-	-	-	13,889
Contract services	-	32,053	64,107	96,160	-	-	-	96,160
Printing and postage	667	-	-	667	140	24,527	24,667	25,334
Travel and meetings	631	9,054	-	9,685	805	4,246	5,051	14,736
Professional fees	518	-	1,625	2,143	15,567	-	15,567	17,710
Office supplies	144	4,271	-	4,415	7,027	-	7,027	11,442
Telephone and utilities	7,820	2,444	978	11,242	8,065	5,132	13,197	24,439
Minor equipment costs	15,768	10,893	-	26,661	16,067	20,216	36,283	62,944
Insurance	4,937	1,543	617	7,097	5,092	3,240	8,332	15,429
Occupancy expense	-	1,728	-	1,728	3,750	-	3,750	5,478
Payments to affiliates	12,898	-	-	12,898	-	1,592	1,592	14,490
Meetings and seminars	84	500	-	584	1,140	575	1,715	2,299
Donated goods and services	11,500	-	-	11,500	-	-	-	11,500
Dues and subscriptions	1,480	-	-	1,480	-	2,675	2,675	4,155
Pledge processing expense	-	-	-	-	-	5,999	5,999	5,999
Bank and merchant fees	475			475		1,375	1,375	1,850
Total expenses before								
interest and depreciation	1,846,945	102,563	81,969	2,031,477	193,134	157,724	350,858	2,382,335
Interest Depreciation	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	2,183 7,269	- -	2,183 7,269	2,183 7,269
Total expenses	\$ 1,846,945	\$ 102,563	\$ 81,969	\$2,031,477	\$ 202,586	\$ 157,724	\$ 360,310	\$ 2,391,787

UNITED WAY PASCO COUNTY, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

	2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	\$ 931,113	\$ (416,082)
Adjustments to reconcile change in net assets to net		+ (113,552)
cash provided (used) by operating activities:		
Depreciation	7,269	7,269
Unrealized (gain) loss on investments	(431,258)	55,880
Paycheck Protection Program loan forgiveness	(79,200)	-
(Increase) decrease in pledges receivable	(320,277)	2,587
(Increase) decrease in grants receivable	57,651	(84,167)
(Increase) decrease in prepaid expenses	13,104	16,737
Increase (decrease) in accounts payable and accrued liabilities	16,717	(39,889)
Increase (decrease) in deferred grant revenue	(289,747)	289,747
Increase (decrease) in allocations payable to partner agencies	(102,000)	250,000
Increase (decrease) in allocations payable to special community impact	(36,590)	(100,000)
Increase (decrease) in designated contributions payable	(12,407)	(1,291)
Total Adjustments	(1,176,738)	396,873
Net Cash Provided (Used) by Operating Activities	(245,625)	(19,209)
CASH FLOWS FROM INVESTING ACTIVITIES Cash payments for the purchase of property and equipment Proceeds from sale of investments Purchase of investments and reinvestment of interest Proceeds from Paycheck Protection Program loan	- 44,938 (76,753) -	(4,983) 325,000 (100,887) 79,200
Net Cash Provided (Used) by Investing Activities	(31,815)	298,330
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES Net borrowings (payments) on line of credit		(125,000)
Net Cash Provided by (Used In) Noncapital Financing Activities		(125,000)
Net increase (decrease) in cash and cash equivalents	(277,440)	154,121
Cash and cash equivalents, beginning of year	508,451	354,330
Cash and cash equivalents, end of year	\$ 231,011	\$ 508,451
Supplemental Disclosures of Non-Cash Investing Activities Cash paid for interest expense	\$ 207	\$ 2,183
Retirement of fully depreciated property and equipment	\$ -	\$ (21,679)

NOTE A - DESCRIPTION OF ORGANIZATION

United Way of Pasco County, Inc. (the Organization) is a not-for-profit organization governed by a volunteer board of directors. The Organization's mission is to improve peoples' lives in Pasco County by identifying the most important health and human service needs, advocating and developing resources and partnerships to address those needs, and producing measurable results. The Organization is dedicated to helping people invest resources to make the greatest difference in meeting identified human needs in their community. The Organization raises funds from individuals and corporations in the Pasco County, Florida area that are distributed to health and human service agencies (i.e. partner agencies).

The Organization achieves its mission through Community Impact as follows:

Community Impact involves bringing diverse people and resources together to address the most urgent issues facing our community. Through unique partnerships and approaches, the Organization mobilizes resources beyond the dollars that are pledged through fundraising efforts.

- <u>Community Impact:</u> The allocation of funds to partner and other agencies enables the Organization to create sustained changes in lives and create meaningful and tangible solutions for the needs of our community.
- <u>Prosperity Campaign:</u> A free tax preparation assistance service available to low income families in Pasco County providing education on the benefits of the Earned Income Tax Credit and other tax credits available to them. The initiative aims to increase the economic success of low-income working families by linking them to effective asset-building strategies.
- <u>Information and Referral:</u> Provides information, referral, and advocacy services to callers through the 24/7 2-1-1 helpline.

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

<u>Net assets without donor restrictions</u> - Net assets that are not subject to donor-imposed stipulations, including restricted contributions whose restrictions are met in the same reporting period.

Read Report of Independent Certified Public Accountants.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Basis of Presentation (continued)

Designations of net assets without donor restrictions are summarized as follows:

Invested in property and equipment is equal to the net book value of property and equipment.

Operating reserves are to be used within guidelines established by the board of directors. The general purpose of the fund is to help ensure the long-term financial stability of the Organization and position it to respond to varying economic conditions and changes affecting the Organization's financial position and conditions of the Organization's non-profit partners.

Designated for endowment is the level of investments designated by the board of directors to earn interest and appreciation with the long-term goal of growth.

Net assets with donor restrictions - Net assets subject to donor-imposed stipulations that:

- may or will be met, either by actions of the Organization and/or the passage of time. When a
 restriction expires, net assets with donor restrictions are reclassified to net assets without
 donor restrictions and reported in the statement of activities as net assets released from
 restrictions.
- are maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income earned on any related investments for general or specific purposes.

Estimates

The preparation of the financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results may differ from those estimates.

Cash and Cash Equivalents

The Organization considers currency on hand, demand deposits and money market funds as cash for purposes of the Statement of Cash Flows.

Grants Receivable

Grants receivable result from services which have been provided pursuant to the Organization's grants, but for which reimbursement has not yet been received at June 30, 2021 and 2020. No allowance was set up for these grants as any amounts determined unallowable by the grantor are deducted from revenue upon notification of the disallowance. No material amounts were subsequently disallowed with respect to the amounts recorded at June 30, 2021 and 2020.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Annual Fundraising, Contributions and Allowance for Uncollectible Pledges

The Organization conducts year-round fundraising activities via direct solicitation to individuals and corporate contributors. Contributions received, including unconditional promises to give, are recorded as unrestricted or restricted depending on the existence or nature of any donor restrictions. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire or are otherwise satisfied in the fiscal year in which the contributions are recognized.

The allowance for uncollectible pledges is computed based upon a three-year historical average adjusted by management estimates of current economic factors, applied to individual campaigns, including donor designations.

Designations

Pledges received which are designated to a specific agency or to another United Way organization are not recorded as campaign revenue. These designations are recorded as a liability when the promise to give is received, net of an allowance for uncollectible pledges.

Government Contracts

Revenues from contracts are recorded based upon terms of the agreements which generally provide that revenues are earned when the allowable costs of the specific grant provisions have been incurred. Revenues are subject to audit by the agency and, if the examination results in a disallowance of any expenditure, repayment could be required. Management believes that all moneys have been earned as of June 30, 2021 and 2020.

Property and Equipment

Property and equipment are recorded at cost or, in the case of donated items used in operations, at fair value on the date received. Acquisitions of property and equipment in excess of \$2,500 that provide a long-term benefit are capitalized.

Depreciation of property and equipment is provided for by the use of the straight-line method over the estimated useful lives of each asset – building and building improvements, 35-39 years, and furniture and equipment, 3-10 years. Property and equipment and accumulated depreciation are relieved upon retirement or sale and the related gain or loss is included in the statement of activities and changes in net assets.

Donated Materials and Services

The Organization records various types of in-kind contributions. Contributions of goods and property are recognized at fair value when received. The amounts reflected in the accompanying financial statements as in-kind contributions are offset by like amounts included in expenses or additions to property or inventory.

Donated services are recorded at their approximate fair value if they create or enhance non-financial assets, are of a specialized nature, are provided by an individual possessing those skills, and would have been purchased if not donated.

Read Report of Independent Certified Public Accountants.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Fair Value of Financial Instruments

Professional standards require disclosure of an estimate of fair value of certain financial instruments. Unless otherwise disclosed in the notes to the financial statements, the carrying values of financial instruments, including cash, receivables, and other short-term assets and liabilities, approximate fair value.

Concentration of Credit Risk

Financial instruments, which potentially subject the Organization to concentrations of credit risk, consist principally of cash and cash equivalents and investments. The Organization places its deposits with high quality, credit-worthy financial institutions and investment companies Accounts at financial institutions are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. The amount in excess of the FDIC limit totaled \$0 and \$321,977 for the years ended June 30, 2021 and 2020, respectively. The Organization reviews its cash positions to minimize its exposure and mitigate its risk of loss.

Concentration of Income Source

For the years ended June 30, 2021 and 2020, the Organization received approximately 59% and 71%, respectively, of its campaign contributions from a single source for approximately 20% and 39%, respectively, of the Organization's total revenue.

Income Taxes

The Organization is exempt from federal income taxes under section 501(c)(3) of the Internal Revenue Code and similar state provisions. The Organization is treated as a public supported organization, and not as a private foundation. Accordingly, no provision for income taxes has been reflected in the accompanying financial statements. The Organization accounts for uncertain tax positions, if any, in accordance with ASC Section 740.

Management is not aware of any activities that would jeopardize the Organization's tax-exempt status. The Organization is not aware of any tax positions that it has taken that are subject to a significant degree of uncertainty. The Organization believes it is no longer subject to income tax examinations for fiscal years ending prior to June 30, 2018.

Allocations

Allocation expense is recognized when the commitment is made to pay allocations to participating agencies.

Functional Allocation of Expenses

Expenses are shown by natural expense classification and function in the accompanying statement of functional expenses. Expenses that are attributable to more than one program or supporting function are allocated on a reasonable basis that is consistently applied. Allocations are based on direct usage or management's estimate of the benefit derived by each activity. Management's estimates may be based on factors such as time and effort, square footage, clients served, or any other reasonable basis. The expenses that are allocated on the basis of estimates of time and effort are salaries, employee benefits and payroll taxes. Facilities, maintenance, insurance, utilities and depreciation are allocated on a square footage basis.

Read Report of Independent Certified Public Accountants.

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Reclassification

Certain 2020 amounts have been reclassified to conform to the 2021 presentation.

NOTE C - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The following reflects the Organization's financial assets as of the statement of financial position date. These financial assets are required to be reduced by those not available for general use within one year of the statement of financial position date:

	2021		2020
Financial assets:			
Cash and cash equivalents	\$ 231,011	\$	508,451
Investments	2,147,170		1,684,097
Grants receivable	26,516		84,167
Pledges receivable	680,398		360,121
•			
Financial assets, at year end	3,085,095		2,636,836
·			
Less those unavailable for general expenditure within			
one year due to:			
Restricted by donors with purpose restrictions	(141,950)		(128,528)
Board designated for endowment	 (420,765)		(323,127)
Financial assets available to meet cash needs for			
general expenditures within one year	\$ 2,522,380	\$	2,185,181

The Organization structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due and strives to operate within a prudent range of financial soundness and stability, maintain adequate liquid assets to fund near-term operating needs, and maintain sufficient reserves to provide reasonable assurance that any long-term obligations will be discharged. Financial assets in excess of daily cash requirements may be invested in money market funds or other short-term investments.

The Organization receives grants and contributions restricted by donors. The Organization considers grants and contributions restricted for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures.

NOTE D - INVESTMENTS AND FAIR VALUE MEASUREMENTS

Professional standards establish a framework for measuring fair value. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under professional standards are described below:

Level 1

• Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2

- Inputs to the valuation methodology include:
 - Quoted prices for similar assets or liabilities in active markets;
 - Quoted prices for identical or similar assets or liabilities in inactive markets;
 - o Inputs other than quoted prices that are observable for the asset or liability;
 - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3

 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable input and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for the assets measured at fair value:

Investments in cash alternatives, equities, and mutual funds are valued at the closing price on the active market which the individual securities are traded.

NOTE D – INVESTMENTS AND FAIR VALUE MEASUREMENTS (continued)

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value at June 30, 2021:

·	Fair Value	Level1 Inputs	Level 2 Inputs	Level 3 Inputs
Equity Securities	\$ 338,755	\$ 338,755	\$ -	\$ -
Mutual Funds	1,699,134	1,699,134	-	-
Money Markets	109,281	109,281		
Total Investments	\$ 2,147,170	\$ 2,147,170	\$ -	\$ -

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value at June 30, 2020:

	Fair Value	Level1 Inputs	Level 2 Inputs	Level 3 Inputs
Equity Securities	\$ 258,810	\$ 258,810	\$ -	\$ -
Mutual Funds	1,343,126	1,343,126	-	-
Money Markets	82,161	82,161		
Total Investments	\$ 1,684,097	\$ 1,684,097	\$ -	\$ -

Investment return consists of the following at June 30,:

_		<u>2021</u>	<u>2020</u>
Interest and dividends Realized and unrealized gains (losses)	\$	41,815 431,258	\$ 111,069 (55,880)
Less: investment expenses	_	473,073 (10,000)	 55,189 (10,000)
	\$	463,073	\$ <u>45,189</u>

NOTE E – PAYCHECK PROTECTION PROGRAM

During the year ended June 30, 2020, the Organization applied for and received funding from the Small Business Administration's (SBA) Paycheck Protection Program in the amount of \$79,200. The loan was forgiven by the SBA in May 2021. For the year ended June 30, 2021 the Organization recorded \$79,200 in grant revenue related to the Paycheck Protection Program as all conditions for forgiveness were met during the year.

Read Report of Independent Certified Public Accountants.

NOTE F - PROPERTY AND EQUIPMENT

	<u>2021</u>	<u>2020</u>
Furniture, fixtures and equipment	\$ 37,056	\$ 37,056
Land	62,870	62,870
Building	189,128	189,128
Total property and equipment	289,054	289,054
Less accumulated depreciation	<u>(86,040</u>)	<u>(78,771</u>)
	<u>\$ 203,014</u>	<u>\$ 210,283</u>

NOTE G – LINE OF CREDIT

During the year ended June 30, 2021 the Organization had a line of credit available for \$300,000 at the Prime Rate plus .50%.(3.75% at June 30, 2021) expiring November 28, 2021. During the year ended June 30, 2020 the Organization had a line of credit available for \$300,000 at the one-month LIBOR Rate plus 2.25%. (2.42% at June 30, 2020) expiring November 28, 2020. There was no outstanding balance at June 30, 2021 and 2020.

NOTE H - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions at June 30, 2021 and 2020 relate to assets contributed by donors for specific purposes as follows:

		<u>2021</u>	<u>2020</u>
Purpose Restricted:			
Energy Neighbor Fund	\$	4,294	\$ 3,064
Publix Emergency Fund		-	31,912
Disaster/Flood Relief Assistance		10,825	23,519
Homeless Prevention		10,000	-
Fighting Human Trafficking		40,000	
COVID-19 Assistance		73,978	60,870
Emergency Financial Assistance		2,853	 9,163
Total net assets with donor restrictions	<u>\$</u>	141,950	\$ 128,528

Net assets of \$89,399 and \$175,405 were released from donor restrictions in satisfaction of program restrictions during the years ended June 30, 2021 and 2020, respectively.

NOTE I - RETIREMENT PLAN AND DEFERRED COMPENSATION

The Organization sponsors a defined contribution plan for the benefit of eligible employees. Employees who have worked full-time for a period of one year are eligible to participate in the plan. During the years ended June 30, 2021 and 2020, the Organization contributed 5% of eligible employees' annual compensation and matched up to 2 ½% of employee annual compensation for employees contributing to the plan. The Organization's contributions to the plan were \$17,237 and \$5,045 for the years ended June 30, 2021 and 2020, respectively.

NOTE J – ENDOWMENT

The Organization has established funds functioning as an endowment (the endowment) for which contributions have been designated for the charitable activities of the Organization and its operations.

Composition and changes in Endowment Net Assets for the Fiscal Year Ended June 30, 2021:

	Without Donor Restrictions		With Donor Restrictions		Total	
Endowment net assets, beginning of year	\$	323,127	\$	-	\$	323,127
Unrealized gain on endowment funds		92,038		-		92,038
Investment Income		5,600				5,600
Endowment net assets, end of year	\$	420,765	\$	-	\$	420,765

Composition and changes in Endowment Net Assets for the Fiscal Year Ended June 30, 2020:

	Without Donor With Donor Restrictions Restrictions		Total		
Endowment net assets, beginning of year	\$	318,921	\$ -	\$	318,921
Unrealized loss on endowment funds		(6,192)	-		(6,192)
Investment Income		10,398	 -	. <u></u>	10,398
Endowment net assets, end of year	\$	323,127	\$ -	\$	323,127

Read Report of Independent Certified Public Accountants.

NOTE J – ENDOWMENT (continued)

Interpretation of Relevant Law

The Board of Directors has interpreted the law as requiring donor restricted net assets in an endowment fund to remain restricted until appropriated for expenditure by the Organization for the donor's intended purpose. In accordance with the Florida Uniform Prudent Management of Institutional Funds Act (FUPMIFA), the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1) The purposes of the organization and the donor-restricted endowment fund
- 2) General economic conditions
- 3) The possible effect of inflation and deflation
- 4) The expected total return from income and the appreciation of investments
- **5)** Other resources of the organization
- 6) The duration and preservation of the endowment fund

Return Objectives and Risk Parameters

The Organization has adopted investment and spending policies for the endowment assets that attempt to provide long-term funding for the Organization. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner to achieve the overall target asset allocation of equity, fixed income and cash, minimize risk and maximize return within acceptable guidelines and achieve a competent rate of return.

Spending Policy

The original board designated contributions to the endowment and subsequent contributions are to provide a consistent source of funding for the initiatives and charitable activities of the Organization. The investment management of the endowment is directed toward maximizing the long-term total return of the fund while maintaining prudent fiscal guidelines. No part of the net earnings of the funds shall inure to the benefit of any individual.

NOTE K - COMMITMENTS

The Organization has a two year contract with Heart of Florida United Way for information and referral services through the 2-1-1 helpline. During the years ended June 30, 2021 and 2020 the Organization paid \$99,045 and \$96,160, respectively for these services. The current contract expires on June 30, 2022. The contract commitment for the year ended June 30, 2022 is \$102,216.

NOTE L - SUBSEQUENT EVENTS

As a result of the spread of the COVID-19 Coronavirus, economic uncertainties have arisen which may negatively impact revenue and support. The Organization has been responsive to the COVID-19 crisis including providing clients virtual services. As the Organization continues to evaluate its response and the community's response to COVID-19, there could be additional impact which is unknown at this time.

Management has evaluated subsequent events through November 5, 2021, the date the financial statements were available to be issued.

SUPPLEMENTARY INFORMATION AND OTHER REPORTS

UNITED WAY PASCO, INC. SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2021

Assistance Listing Federal Grantor/Pass-Through Grantor/Program or Number Federal Cluster Title (ALN) **Contract Number** Expenditures U.S. Department of the Treasury Volunteer Income Tax Assistance (VITA) **Matching Grant Program** 21.009 21VITA0111 64,438 64,438 Total ALN #21.009 Passed through Pasco County, Florida Coronavirus Relief Fund 21.019 Pasco County BOCC, OFP #1 256,937 Coronavirus Relief Fund 21.019 Pasco County BOCC, OFP #2 600,000 Coronavirus Relief Fund 21.019 Pasco County BOCC, OFP #3 600,000 Coronavirus Relief Fund 21.019 Pasco County BOCC, OFP #4 530,594 Coronavirus Relief Fund 21.019 Pasco County BOCC,211 Grant 33,333 Total ALN #21.019 2,020,864 Total U.S. Department of the Treasury 2,085,302 U.S. Department of Justice Services for Trafficking Victims 16.320 2020-VT-BX-0032 17,248 Total ALN #16.320 17,248 Total U.S. Department of Justice 17,248

\$ 2,102,550

Total Expenditures of Federal Awards

Read Report of Independent Certified Public Accountants.

See Accompanying Notes to Schedule of Expenditures of Federal Awards.

UNITED WAY OF PASCO COUNTY, INC. NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS JUNE 30, 2021

NOTE 1 – BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal award activity of United Way of Pasco County, Inc. (the Organization) under programs of the federal government for the year ended June 30, 2021. The information in this schedule is presented in accordance with the audit requirements of Title 2 *U.S. Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of the Organization, it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Organization.

Pursuant to the Uniform Guidance, the Organization, as a sub-recipient of federal awards, has provided the name of the pass-through entity and the identifying description and number assigned by the pass-through entity when available from the pass-through entity. The Organization has provided the total federal awards expended for each individual federal program and the Assistance Listing Number (ALN) or other identifying information when the CFDA information is not available. The Uniform Guidance does not require the Organization to provide this information, nor a breakdown of amounts awarded by ALN if that information is not available from the awarding agency.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.



REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of United Way of Pasco County, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of United Way of Pasco County, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2021, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated November 5, 2021.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Reeder & Associates, PA

Certified Public Accountants November 5, 2021



REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors of United Way Pasco, Inc.

Report on Compliance for Each Major Federal Program

We have audited United Way of Pasco County, Inc.'s (the Organization) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of the Organization's major federal programs for the year ended June 30, 2021. The Organization's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the Organization's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Organization's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Organization's compliance.

Opinion on Each Major Federal Program

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2021.

Report on Internal Control Over Compliance

Management of the Organization is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Organization's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Reeder & Associates, PA

Certified Public Accountants November 5, 2021

UNITED WAY OF PASCO COUNTY, INC. SCHEDULE OF FINDINGS AND QUESTIONED COSTS JUNE 30, 2021

A. SUMMARY OF AUDIT RESULTS

- 1. The auditor's report expresses an unmodified opinion on whether the basic financial statements of United Way Pasco County, Inc. (the Organization) were prepared in accordance with GAAP.
- 2. No significant deficiencies were disclosed during the audit of the basic financial statements and no material weaknesses are reported.
- 3. No instances of noncompliance material to the basic financial statements of the Organization were disclosed during the audit.
- 4. No significant deficiencies were disclosed during the audit of the major federal award programs and no material weaknesses are reported.
- 5. The auditor's report on compliance for the major federal award programs for the Organization expresses an unmodified opinion on the major federal programs.
- 6. Audit findings that are required to be reported in accordance with 2CFR200.516(a) are reported in this schedule.
- 7. The federal program tested as a major programs was:

21.019 Coronavirus Relief Funds

\$2,020,864

- 8. The threshold for distinguishing Type A and Type B programs was \$750,000 for major federal awards programs.
- 9. The Organization was determined not to be a low-risk auditee pursuant to Uniform Guidance.

B. FINDINGS - FINANCIAL STATEMENTS AUDIT

NONE

C. FINDINGS AND QUESTIONED COSTS - MAJOR FEDERAL AWARDS PROGRAMS

NONE

D. OTHER ISSUES

NONE

E. PRIOR YEAR FINDINGS

N/A



UNITED WAY PASCO COUNTY, INC. SCHEDULE OF ALLOCATIONS FOR THE YEAR ENDED JUNE 30, 2021

Agency	Allocations
Bay Area Legal Services	\$ 10,000
BayCare Behavioral Health	10,000
Big Brothers Big Sisters of Tampa Bay	10,000
Boys and Girls Clubs of Tampa Bay	25,000
Bridging Freedom	20,000
Catholic Charities Diocese of St. Pete	20,000
Chapters Health Foundation	15,000
Coalition for the Homeless of Pasco County	15,000
Community Aging & Retirement Services, Inc. (dba CARES)	10,000
Daystar Hope Center	9,000
Deaf and Hard of Hearing Services of Florida, Inc.	20,000
Early Learning Coalition of Pasco/Hernando	10,000
Eckerd Youth Alternatives	8,000
Feeding Pasco's Elderly	12,000
Fresh Start for Pasco	6,000
Good Samaritan Health Clinic of Pasco	20,000
Gulf Coast Jewish Family and Community Services	5,000
Gulfside Healthcare Services	15,000
Life Community Center/Victorious Life Assembly of God	15,500
Lighthouse for the Visually Impaired and Blind	20,000
Messengers of Hope Mission	15,000
Metropolitan Ministries	10,000
One Community Now	15,000
Pace Center for Girls - Pasco	5,000
Pasco Kids First	20,000
Premier Community Health Group	20,000
Restored Hope of Dade City	20,000
Samaritan Project of Zephryhills	15,000
Sertoma Hearing and Speech	10,000
Suncoast Voices for Children Foundation	15,000
Sunrise of Pasco	25,000
Tampa Metropolitan Area YMCA	10,000
The Arc of the Nature Coast	25,000
The Volunteer Way	16,500
Thomas Promise Foundation	5,000
Trinity Outreach	20,000
Veteran's Alterantive, Inc.	20,000
YMCA of Suncoast	10,000
Youth and Family Alternatives	20,000
TOTAL ALLOCATIONS	\$ 572,000